

**FOR HUNGRY AND YOU  
I WAS GAVE ME FOOD  
I WAS THIRSTY AND YOU  
GAVE ME DRINK I WAS A STRANGER  
AND YOU TOOK  
ME IN.**

**2019 ANNUAL REPORT  
CROSSFIRE MINISTRIES**

*Help us help those in need*





## From the Director's Heart

Dear Friends,

Crossfire Ministries is so much more than a food pantry. We are a family doing life together. And in any family, there are highs, lows, happy moments, and struggles. It is no different for us at Crossfire. As a guest shares what they are going through, we can celebrate with them, pray with them and many times cry with them. We are also able to provide the daily necessities to help them get through the hard times.

In 2019, our "family" grew in many ways. Our services were accessed 101,558 times by 13,912 unique individuals. We distributed over 1.5 million pounds of food, and we hit a record high number for families served in one day. Those numbers are great. However, each number represents a person. Someone with a story. Someone with a heartbeat. Someone just like you and me. And each time they came to Crossfire we were able to love on them, provide a glimmer of hope and give them access to groceries at no cost.

I would be remiss if I didn't mention our volunteers. Our volunteers are the lifeblood of Crossfire. From food pick-ups to recording donations, to cleaning, and serving guests ... ALL OF OUR OPERATIONS are done by amazing volunteers. These amazing people are also a part of the Crossfire family. These are the ones that are loving on our guests, praying with them, shedding tears with them, and helping them get groceries and other necessities.

We could not do what we do without faithful volunteers, churches, businesses, and individuals such as yourself. Thank you for being a part of our family!

We are grateful for God's continued provisions and we look in anticipation to what God will do in the coming year.

With love,

*Renee Beebe*

Renee Beebe  
Executive Director

# A Word from the Board

Dear friends of Crossfire Ministries,

As we end 2019, one thing continually comes to mind: The faithfulness of God never ends. Lamentations 3:22-23 (KJV) puts it this way. "It is of the Lord's mercies that we are not consumed, because His compassions fail not. They are new every morning: great is Thy faithfulness."

Here at Crossfire, we see His faithfulness every day and everywhere we look. He brings us abundant provisions of food to give to our guests. He provides clothes and other basic necessities through the faithful donations of our supporters. He allows us to purchase hygiene items through the generous financial donations we receive. In all of this, He provides the many volunteers who donate their time to Crossfire. Without their willing hearts and hands, what Crossfire does in our community to help the needy would be impossible. We are truly blessed to be a blessing.

In all that we do here at Crossfire, we want to reflect God's love to His people. Perhaps one of the most important opportunities we have with our guests is to share God's love at our prayer station. Prayer is offered to every guest as they come to Crossfire for services, and we are honored to share the Good News of the Gospel with them. We have seen multiple answers to prayer, and you are a part of this wonderful ministry. Without your support, none of this would be possible.

Simply saying "thank you" does not even come close to expressing our gratitude for your faithfulness, but I can think of no other words to say but, "Thank you!!!"

*Debbie O'Toole*

Debbie O'Toole  
President, Board of Directors

## Board of Directors

Debra O'Toole, President  
Joel Malick, Vice President  
Leslie Miller, Treasurer  
Michelle Dickerson, Secretary (trustee)  
Frank Keller  
Paul Moede  
Renee Beebe, Executive Director (non-voting)  
Dave Goodrich, Accounting (non-voting)  
John Miller, Operations Manager (non-voting)



# WHAT



## Provision

We are called to feed the hungry, clothe the naked, and take care of the widows and orphans (including single parents) by providing the basic necessities of life, including food, clothing, personal hygiene items, and household goods.

## Guidance

We can all use some guidance from time to time. For those who want spiritual direction we offer prayer and Bible study. We also help connect people with practical resources in the community. Sometimes it's as simple as a one-on-one conversation or encouragement from our blog. We even offer food samples and recipes to help clients learn how to best use the food they receive.



## Community

Crossfire is intentional about creating a sense of family among volunteers and those we serve. We provide opportunities for families and those with special needs to experience the joy of serving together, and we create events like our Women's Luncheon and Men's Breakfast to strengthen community.

# WHY

## Vision

Offering the love of God to families in tight places through no-cost groceries, clothes and care.

## Mission

Crossfire Ministries is a Christian, faith based, non-profit organization seeking to put God's love into action, dedicated to offering hope and encouragement for a changed life by furnishing the daily necessities to those in need.

## Core Values

### Support for the Ministry

We believe God builds the house; as such, we are led by God's provision.

### Service to All

Crossfire strives to serve all who need help. We are to be the hands and feet of Jesus Christ. We honor the dignity and worth of those we serve and our volunteers. We strive to treat all with respect and kindness, as we would our own family.

### Faith-Based

Crossfire is faith-based and Bible-centered, according to 2 Timothy 3:16-17. "All Scripture is given by inspiration of God and is profitable for doctrine, for reproof, for correction, for instruction in righteousness: That the man of God may be perfect, thoroughly furnished unto all good works."

### Accountability, Stewardship, and Transparency

We believe everything belongs to God and comes from God; therefore, Crossfire strives to be good stewards of all that God has blessed us with, and we strive to operate with integrity, excellence, and transparency.

### Volunteerism

We believe that God wants all to serve. Crossfire, through faith, has open arms to volunteers in order to allow them the opportunity to grow and serve others.

### Collaboration

Crossfire strives to work with other agencies and other non-profit organizations in the community, exemplifying a spirit of cooperation and helpfulness.

# FAMILY

Those we serve are more than clients; they are family, and we are intentional in finding ways to show them they are.

## Prayer

Prayer is offered to everyone we serve, and many accept. The fervent prayers of our volunteers let people know they are cared for, and we love to hear the reports of answered prayers.

## Care

People often tell us that they look forward to coming to Crossfire as much for the caring relationships they find here as the food and supplies they receive.

## Events

Our Client Appreciate Day provides an opportunity for people to step away from the pressures of life and enjoy a no-cost day of fun, food, and family.





# 43,000 Volunteer Hours

volunteer hours valued at \$1,204,860\*

Volunteers are heartbeat of Crossfire. Even our founders, John and Leslie Miller, have volunteered their time from the very beginning, relying on the Lord to supply their personal needs while they serve full-time to meet the needs of families in our city. With only two paid positions, we could not open our doors without the hundreds of volunteers who keep us running.

One of our favorite things about the community at Crossfire is that volunteers and clients are often the same people. We work hard to make a place for everyone who wants to join us to serve in a meaningful way. We love seeing families serve together. People with special needs are welcomed, as well as teens and adults who come to us from the court system. We want everyone who serves at Crossfire to know they are part of a family, and it's that sense of family that has kept many volunteers serving with us for decades.

\*Using the Independent Sector for the State of Colorado value of \$28.02 for a volunteer hour for 2019.

# 2019 IMPACT

Through God's faithful provision, and the generosity of our volunteers and donors, Crossfire was able to impact our community with:

**1,611,060**

pounds of food given, valued at \$2,416,590 based on \$1.50/lb.

**\$297,439**

worth of house old items given  
99,146 lbs. in-kind donations valued at \$3/lb.

**102,505**

personal hygiene items given  
valued at \$74,310

**3,097**

Bibles given away

**280,109**

pounds of clothing & linens given  
valued at \$840,328 based on \$3/lb.

OUR SERVICES WERE ACCESSED **101,558** TIMES BY **13,912** UNIQUE PEOPLE

families served\* **33,853**

Thanksgiving food boxes distributed **1,209**

children who received toys through our Christmas store **1,229**

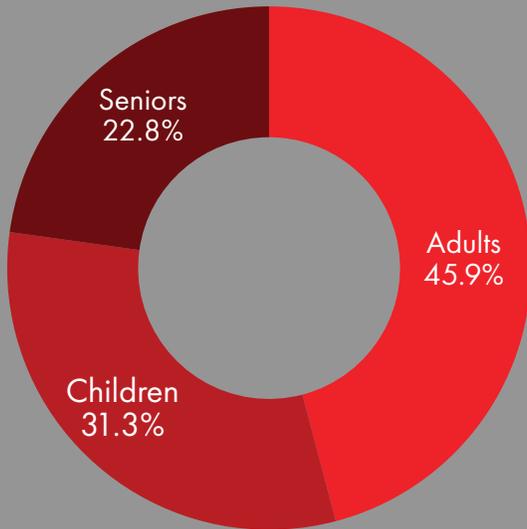
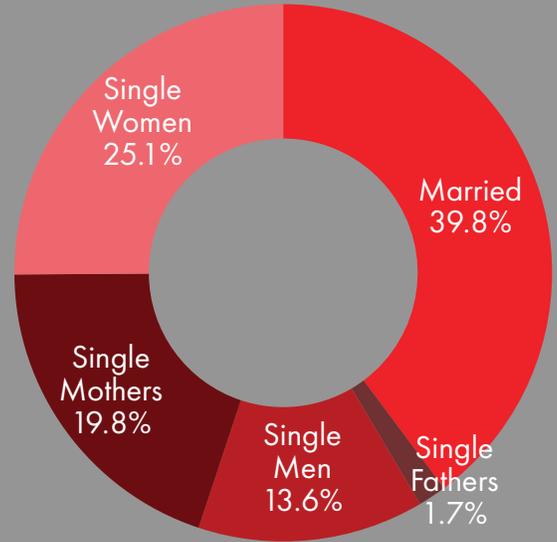
backpacks with school supplies distributed through the Backpack Bash in partnership with COSILOVEYOU, PPUW and other local churches and organizations. **8,000**

\*Families are counted per visit, including repeat visits by the same family/individual (approx. 7.3 visits per year per individual.) Average family size = 3

# WHO WE SERVE



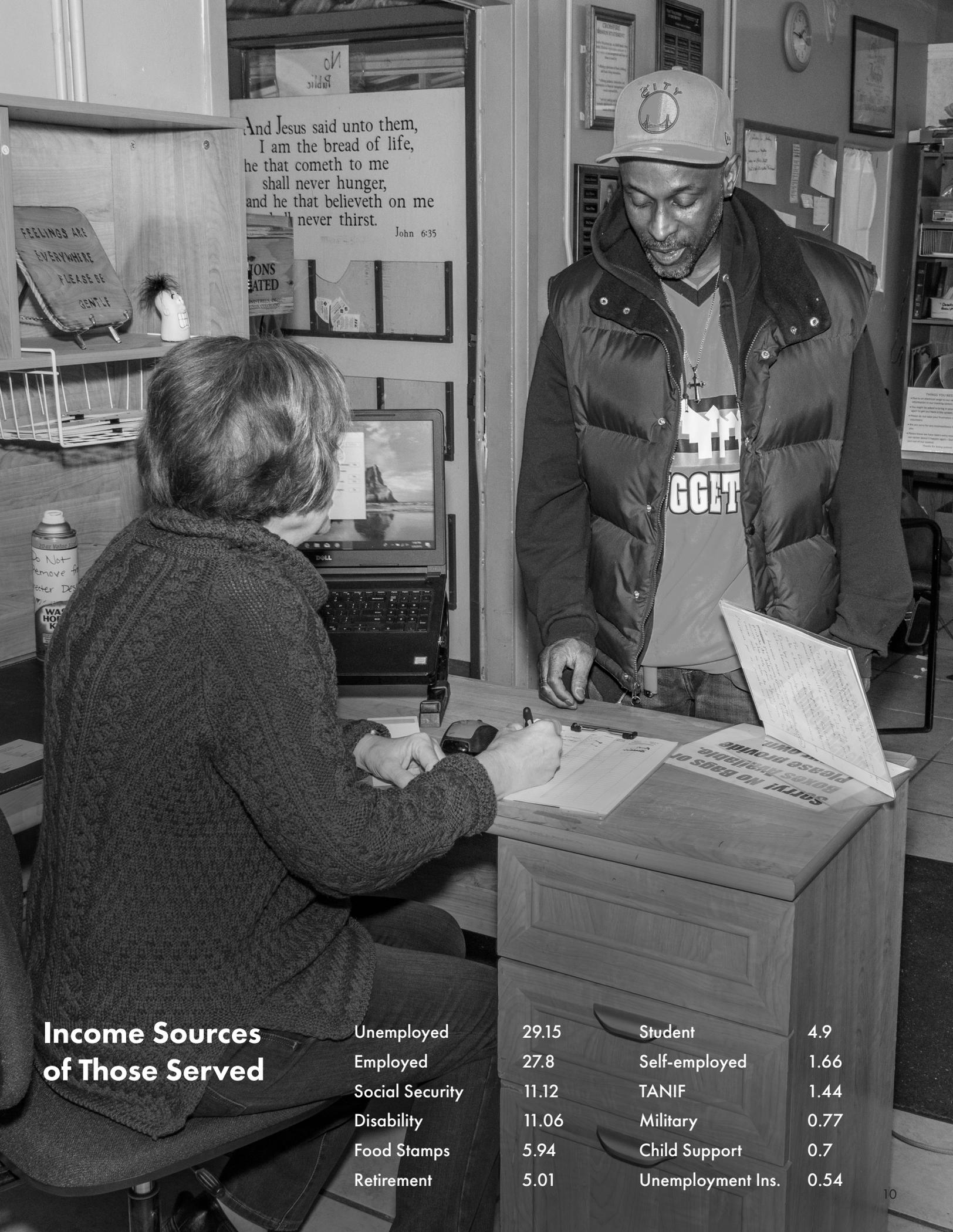
**Families Served in 2019**



**Ages Served in 2019**



**Ethnicities Served in 2019**



And Jesus said unto them,  
I am the bread of life,  
he that cometh to me  
shall never hunger,  
and he that believeth on me  
shall never thirst. John 6:35

FEELINGS ARE  
EVERYWHERE  
PLEASE BE  
GENTLE

IONS  
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Do Not  
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HOT  
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SATU NO BARS OR  
ROKES AVAILABLE  
PLEASE PROVIDE  
CASH

## Income Sources of Those Served

Unemployed	29.15	Student	4.9
Employed	27.8	Self-employed	1.66
Social Security	11.12	TANIF	1.44
Disability	11.06	Military	0.77
Food Stamps	5.94	Child Support	0.7
Retirement	5.01	Unemployment Ins.	0.54

# THE NUMBERS

## CROSSFIRE MINISTRIES, INC.

Statements of Activities and Changes in Net Assets  
For the Years Ended December 31, 2019 and 2018

	Without Donor Restrictions	With Donor Restrictions	2019	2018
<b>REVENUE:</b>				
Contributions	\$ 3,931,104	\$64,595	\$3,995,699	\$5,509,456
Grants	-	7,000	7,000	1,500
Thrift store sales	10,320	-	10,320	10,946
Other sales	31,937	-	31,937	29,612
Interest, dividends, gain/(loss) on investments	35,588	-	35,588	(7,259)
Restrictions satisfied	76,983	(76,983)	-	-
Total revenue	4,085,932	( 5,388)	4,080,544	5,544,255
<b>EXPENSES</b>				
Program services:				
Local mission support	3,510,184	-	3,510,184	5,175,688
Designated special projects	34,803	-	34,803	87,515
Thrift store	43,814	-	43,814	38,349
Other programs	168,323	-	168,323	169,688
Total program services	3,757,124	-	3,757,124	5,471,239
Supporting services:				
General and administrative	115,119	-	115,119	107,253
Fundraising	1,380	-	1,380	1,744
Total supporting services	116,499	-	116,499	108,997
Total expenses	3,873,623	-	3,873,623	5,580,236
CHANGE IN NET ASSETS	212,309	(5,388)	206,921	(35,981)
<b>NET ASSETS</b>				
Beginning of year	934,514	184,863	1,119,377	1,155,358
Unrealized gain (loss) on investments	7,874	-	7,874	10,783
NET ASSETS				
End of year	\$1,154,697	\$ 179,475	\$1,334,172	\$1,130,160

The Board of Directors, Executive Director and our Operations Manager strive to provide the best possible services while operating within our annual budget, limiting overhead costs and maximizing the effective use of donations. We value your confidence in the stewardship of Crossfire Ministries and your faithful support, and we are deeply grateful for your prayers, which are the lifeblood of the ministry.



Crossfire Ministries is accredited by the Evangelical Council for Financial Accountability and is a GuideStar Platinum Participant.

# CROSSFIRE MINISTRIES, INC.

Statement of Financial Position  
December 31, 2019 and 2018

## Liabilities and Net Assets

	2018	2018
<b>CURRENT LIABILITIES:</b>		
Accounts Payable	\$ 3,391	\$ 2,841
Credit Card Payable	5,523	2,924
Sales Tax Payable	730	710
Current portion of loan payable	27,086	—
Total current liabilities	<u>\$ 36,730</u>	<u>6,475</u>
<b>LONG-TERM LIABILITIES:</b>		
Note Payable-International Truck, net of current portion	28,157	—
Note Payable-Freightliner, net of current portion	25,094	—
Total long-term liabilities	53,251	—
<b>NET ASSETS:</b>		
Without donor restrictions	1,146,823	934,514
Without donor restrictions - unrealized Loss on Investments	7,874	10,783
With donor restrictions	179,475	184,863
Total net assets	<u>1,334,172</u>	<u>1,130,160</u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><u>\$1,424,153</u></u>	<u><u>\$1,136,635</u></u>

## Revenue

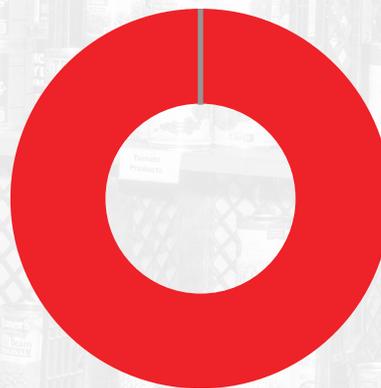
Contributions (Financial and In-Kind Donations) and grants:	\$ 4,002,699	98.1%
Benefit sales	42,257	1.0%
Interest, Dividends, Gain on Investments:	35,588	0.9%
Total Revenue	<u>\$4,080,544</u>	



- Contributions (Financial and In-Kind Donations)
- Benefit Sales
- Interest, Dividends, Gain on Investments

## Expenditures

Administrative & Fundraising	\$ 116,499	3.0%
Programs	<u>3,757,124</u>	97.0%
Total Expenses	<u>\$3,873,623</u>	



- Programs
- Administrative & Fundraising

MARC A. BOYCE, CPA & ASSOCIATES, P.C. CERTIFIED PUBLIC ACCOUNTANTS performs our annual review and Form 990. The Form 990 may be viewed on our website at [www.crossfireministries.org](http://www.crossfireministries.org). A copy of the Form 990 is on file, available for review, during our normal business hours.



# RESOURCES

## WHERE DOES OUR FOOD COME FROM?

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**25%**

Donated  
by the community

**75%**

Care and Share  
(some purchased and  
some allotted)

**80,000 lbs**

Fresh Produce  
from the summer Farmer's  
Market and the Miller Farm in  
Platteville (no relation to John  
and Leslie Miller)\*

**50lb Bags**

of rice and beans we purchase  
and put into smaller bags

## OTHER FUNDING SOURCES

- Colorado taxpayers receive a tax credit equal to 25% of their cash gift of \$250 or more to Crossfire Ministries made through the El Paso County Enterprise Zone.
- When shoppers select Crossfire as their designated charity on Smile.Amazon.com, the ministry receives 0.5% of the purchase price from all eligible AmazonSmile purchases.
- When shoppers purchase and use pre-loaded Safeway/Albertsons gift cards through Crossfire, the grocery donates 3-4% of their total purchases to Crossfire each time they shop. King Soopers shoppers can create or sign in to their account online, click on the savings and rewards tab and find the King Soopers Community Rewards button, click "enroll now," and search for Crossfire Ministries to select us as their charity. In 2019, these programs generated \$523.00 (Safeway) and \$2465.38 (King Soopers), with a combined lifetime program total combined of \$18,631.88.
- Crossfire partners with Pikes Peak United Way.

## THIFT STORE

Crossfire receives many beautiful donated goods that are not needed to provide basic living necessities. These are offered for sale through our Thrift Store and sales, helping to fund the ministry. The Thrift Store is open Tuesday through Thursday to clients and the general public, offering high quality second-hand items and books at thrifty prices. In addition, Benefit Sales are held the first Thursday, Friday and Saturday of the month (except January, July and December). Select items are offered for sale on Crossfire's eBay store at [www.ebay.com/usr/Crossfire\\_ministries](http://www.ebay.com/usr/Crossfire_ministries).

## DID YOU KNOW?

When clients come to the pantry they don't receive a pre-packed box of food. **They grab a basket and "shop,"** selecting their own food from the shelves, within quantity limits. This provides a dignified experience and ensures they are getting items their family really needs.

*Year-end donations are a critical source of funding, so please remember Crossfire in December!*



# Thank You

We are deeply grateful for the following business and individual donors who have supported us in 2019, and for anyone we may have inadvertently left off the list.

Academy Christian Church  
 All Smiles Dental Group  
 Assistance League  
 Austin Bluffs Evangelical Free Church  
 Bestway Disposal  
 Biblica  
 Born Again Used Books  
 Bob Hellem Auto Repair  
 Bonnie Wellensiek Graphic Design  
 Calvary Fellowship Fountain Valley  
 Calvary Worship Center  
 Care and Share  
 Circle Drive Baptist  
 Coldwell Banker - Zane Whitfield  
 Comfort Dental, York Street, Dr. Natalie Jones  
 Core Commercial - Michael Helwege  
 COS I Love You  
 Crossroads Mission Care  
 CSCS - Colorado Springs Christian School  
 Curves at Carefree  
 Dawning Light Ministries  
 Discovery Christian Church  
 ECA - Evangelical Christian Academy  
 First Presbyterian Church  
 Focus on the Family

Front Range Alliance Church  
 Frontline Church Planting  
 Gethsemane Christian Fellowship  
 Great Harvest Bread Company  
 Hampton Inn & Suites  
 Highland Park Baptist Church  
 Holy Cross Lutheran Church  
 Integrity Bank  
 Integrity Bank & Trust  
 King Soopers  
 KTLF Radio  
 Kum & Go  
 Little Caesar's Pizza  
 Marcos Pizza  
 Mark Wright, D.D.S.  
 Miller Farms, Platteville, Colorado  
 Mt. Carmel Veterans Services  
 Natural Foods  
 Next Step Ministries  
 North Springs Alliance Church  
 Northeast Community Church  
 Olive Garden (Darden) - Citadel Crossing  
 OnWard!  
 Our House Bright Futures  
 Panera Bread  
 Pepperidge Farm

Pikes Peak United Way  
 Production Printing  
 Radiant Church  
 Rocky Mountain Calvary  
 Roswell Community Church  
 Roundup School  
 Safeway Corporation  
 Safeway - Rockrimmon  
 Salon Frank Paul  
 Sunshine Orchards, Washington  
 Springs Life Fellowship (SDB)  
 Sprouts  
 Starbucks  
 Strategic Financial Partners  
 Sunnyside Christian Church  
 Trader Joe's  
 Vanguard Church  
 Ventimiglia Foundation  
 Village Christian Church  
 Walmart  
 Wiechman Boyce & Associates LLP  
 Wells Fargo Bank  
 Whole Foods  
 Word in Life Ministries  
 Yarn Outlet  
 Your Way Handyman's Service

# HELP US HELP THOSE IN NEED

CROSSFIRE MINISTRIES, INC.   
SHARING CENTER

*Help Us Help Those In Need*

Food Pantry  Clothing

Accepting donations at:  
2120 E. LaSalle St.  
Colorado Springs, CO

[www.crossfireministries.com](http://www.crossfireministries.com) • (719) 447-1806

